

# Vehicle Purchasing Service

CONSULTING AGREEMENT (PAGE 1 OF 2)

## New Vehicle Purchase or Lease

The vehicle you wish to purchase will be located, price negotiated, and delivery arranged. If you need to obtain a loan, you will be advised on the best source, and your loan will be preapproved before you take delivery of your new vehicle. If you have a vehicle to trade in, that vehicle will be appraised and you will be advised of the best way to dispose of that vehicle. All sales documents will be reviewed for accuracy. You will be advised of additional products that may be offered by the dealership at the time of delivery. If you wish, a representative of Vehicle Purchasing Service will meet you at the dealership, accompany you during the delivery of your new vehicle, and conduct an inspection of the vehicle before you take delivery.

**Cost: \$375** (Vehicle obtained out of state add \$80)

## Used Vehicle Purchase

The used vehicle that most closely matches what you are looking for will be found and an appointment will be made for a visual inspection and test drive. You will be advised of the vehicle's overall condition. Price will be negotiated on your behalf. If needed, you will be advised on where to obtain a loan. If the vehicle that has been located is privately owned, a bill of sale will be prepared and the title will be reviewed to ensure that it is ready to be transferred. It is recommended in most cases that this vehicle be mechanically inspected prior to your personal inspection. Mechanical inspections can be performed at additional cost, a VPS representative will review the results with you.

**Cost: \$400**

## Sale of Your Vehicle

A representative will appraise your vehicle, make recommendations to maximize its marketability, take pictures, create an ad, list your vehicle online, receive and screen calls about your vehicle, show, and privately sell your vehicle. A bill of sale will be prepared for your records, and notary service is provided at no charge to prepare your title for transfer to the new owner. You will be advised on how to receive a refund for the unused portion of your registration and notify the state of the sale. If your vehicle has a lien, you will be guided through the process of clearing the lien and transferring the title once it has been cleared. In most cases you will not have any contact with the buyer. To successfully market and sell a used vehicle(s), VPS may work with non-affiliated third parties such as automobile advertisers. In these cases, a representative of VPS will still oversee the entire sales process.

**Cost: \$400-\$600** (With lien add \$50)

Estimate for your sale \$\_\_\_\_\_

## Custom Services

Other services are available and will be priced individually based on the estimated amount of time required.

## Terms

A deposit of 1/2 of the total fee is required up front to start the agreement. The balance is due upon completion of the requested service. All pre-approved expenses will be passed along to the client at cost. Deposits are nonrefundable except as noted. Insurance and current registration must be kept on any vehicle that is being operated in Arizona (including those listed for sale by Vehicle Purchasing Service) by the vehicle's registered owner.

## REFUNDS / SATISFACTION GUARANTEE

### Purchasing

All of the fee paid to Vehicle Purchasing Service will be refunded or a new agreement will be made if a vehicle that fits your needs is not found within a reasonable time frame agreed upon by both parties after the first 1/2 of the payment is received.

If, after your deposit has been received, you purchase a vehicle independently of Vehicle Purchasing Service or if you decide not to purchase a vehicle at that time, your deposit will not be refunded. You would however, have up to one year to use that credit with Vehicle Purchasing Service for any service offered to buy, lease or sell a vehicle. \_\_\_\_\_ (initials)

### Selling

There is no charge to meet with and have your vehicle appraised by Vehicle Purchasing Service. Once you have agreed to have your vehicle listed by VPS, you will be charged for any expenses incurred by VPS and you will be invoiced monthly for those expenses (in the event that the sale process extends past 30 days). There is also a non-refundable \$100 service charge for placing and maintaining the ad. If multiple ads are placed, only one \$100 service charge will be assessed. \_\_\_\_\_ (Initials)

It is the responsibility of the vehicle owner to store, maintain, and carry insurance and current registration on any vehicle that is listed by VPS. It is also recommended that the owner keep the vehicle available and clean at all times while listed with VPS as it may need to be shown on short notice. VPS reserves the right to clean your vehicle at the owner's expense if it is deemed necessary to make the vehicle more marketable. \_\_\_\_\_ (initials)

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## General Recommendations

It is highly recommended that all used vehicles be given a thorough inspection by the mechanic of your choice before purchasing the vehicle. Vehicle Purchasing Service can recommend service facilities based on location and time availability, but does not accept liability for the quality of their work.

## Disclaimer

Vehicle Purchasing Service is a price and negotiation service. If requested, a representative will perform a visual inspection on the vehicle being purchased. Based on that visual inspection, an opinion will be given as to the condition of that vehicle. Vehicle

Purchasing Service does not guarantee the mechanical condition of any vehicle, nor does it accept liability for defects that vehicles may have. The employees of Vehicle Purchasing Service are not professional mechanics nor do they represent themselves as such.

## Acceptance

I have read and understand the above agreement and have identified the service that will best meet my needs. I have enclosed a check for 1/2 of the total service fee.

Any changes to this agreement must be made in writing.

\_\_\_\_\_ (initials)

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Amount Received: \_\_\_\_\_

Signature (Client) \_\_\_\_\_ Date \_\_\_\_\_

Accepted By (VPS) \_\_\_\_\_ Date \_\_\_\_\_

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\* I give permission for my vehicle to be driven by David Lathrop (VPS Representative). \_\_\_\_\_ (initials)

NOTES: \_\_\_\_\_  
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*"The easiest way to buy or sell your vehicle"*